

Job Title: M3 Sales (Customer Order Management) Consultant

Reports To:

The M3 Sales Consultant will report to Director of Services:

Job Overview

The M3 Sales Consultant (MSC) will have responsibility for helping customer successfully implement the M3 module referred to as Sales or Customer Order Management (COM). This includes but not limited to, application configuration as well as testing, and training of the configured system. The MSC will also be responsible for helping the customer build data migration maps and testing scripts to ensure the M3 configuration supports the customer's business requirements.

Responsibilities and Duties

- Configure all aspects of the M3 Sales modules in accordance with the customer business requirements.
- Develop Data Migration Templates using data migration tools and M3 API(s).
- Develop end to end Sales Process Flow Documentation as well as Process Flow diagrams.
- Develop and maintain a Configuration Book of all M3 Sales configuration settings.
- Assist the customer's Process Owner with the development of M3 Sales Testing Scripts to valid all Sales business requirement in accordance with the customer's M3 end to end solution.
- Train the customer's Process Owner and End User to operate the M3 Sales configuration by each functional role.

Qualifications

- 3-5 years of consulting experience in the area of M3 Sales Execution.
 - Bonus & Commission
 - Customer Order Processing
 - Pricing & Conditions
 - Sales Quotations
 - Sales Statistics & Performance
 - Maintenance Order Management
 - Maintenance Agreements
 - Maintenance Quotations
 - Maintenance Customer Order Processing
- Warranty Claim Management
- Customer Life Cycle Management
- 3-5 years of M3 Sales setup and configuration experience as well as experience training Users to work with the M3 Manufacturing module.
- Strong written and verbal communication skills.
- Able to travel up 75% of a workweek or as required by the customer.

Nice to Have

- Infor M3 Sales (Customer Order Management) Certification