

Infor CloudSuite Equipment

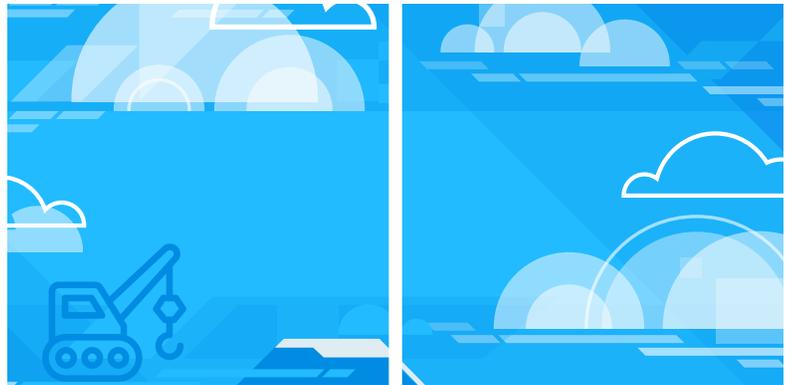
Solution summary

The following components are included with the core Infor® CloudSuite Equipment offering:

Infor M3—Infor M3 Equipment is a comprehensive ERP solution with functionality that's built specifically for equipment dealers, rental companies, and service providers in the construction, mining, agriculture, industrial, and transportation industries. It's a multi-site, multi-company, multi-currency, and multi-language solution with capabilities that encompass everything from initial forecasting and sale of equipment, through shipment, renting, servicing, overhaul, and final disposal. It can help you predict future parts and service demand, while capturing accurate equipment data, including brand, serial numbers, machine type, end of life, warranty, service, and sales data. Infor M3 Equipment gives you the flexibility and scalability to easily take on new markets and quickly adapt to change.

Rental Counter—The Rental Counter is ideal for high-volume, business-to-end-consumer processes where end customers expect to get their rental equipment and pay cash quickly and smoothly. It combines many standard rental features, plus some specifically designed to streamline this process.

Customer Service Desk—The Customer Service Desk is a customer-oriented solution providing extensive information about a customer or a customer's equipment.



It is designed for situations where you might have customers calling in to buy parts, arrange a service engineer visit, or just to get advice. In this scenario, you need to find the customer or equipment details quickly and accurately. The Customer Service Desk provides information on the customer including addresses and financial information while the equipment details can include equipment information, service history, modification information, etc.

Equipment Profitability Portal—The Equipment Profitability Portal visualizes information about the historic and future revenues and costs of equipment used in your organization. You can define your own profitability models, providing high level summarized financial information, and you can also drill down to specific transactions as required.

Infor OS—Infor Operating Service (OS) serves as a unifying foundation for the entire CloudSuite ecosystem, providing a platform for your own digital transformation in whatever form it may take. Its focus is on delivering technology that goes beyond enabling business—to driving it, and putting the user at the center of every experience. The result is a connected, intelligent network that automates, anticipates, predicts, and informs your stakeholders in everything they do.

Key components of Infor OS include:

- **Infor ION®**—Infor Intelligent Open Network (ION) is a business process management platform that integrates applications, people, and business processes. Infor ION converts data into the common language of standardized XML to enable disparate business systems such as Infor products, third-party applications, and in-house developed applications to share information.
- **Infor Ming.le® Enterprise**—Infor Ming.le is a web-based application platform for social collaboration, business process improvement, and contextual analytics. It provides a common user interface for Infor applications, third-party applications, and in-house developed applications. It also provides drill-back capability so that your users can navigate across your other Infor applications to track transactions, monitor the transfer of data, and report updates.
- **Infor Document Management**—Document Management is an integration platform and repository that allows you to access your business documents and content, in-context, across your entire business.

Birst for Equipment—Birst provides a comprehensive solution for sourcing, refining, and presenting standardized data insights to drive business decisions. As part of CloudSuite Equipment, it provides industry-specific information, to the right people, at the right time, so they can make better decisions. It supports many internal and external business intelligence requirements, including: standard reporting; flexible ad hoc analysis; dashboards; strategic planning, budgeting, and forecasting; scenario analysis and predictive analytics; and statutory and management consolidation.

Infor Implementation Accelerator—

Infor Implementation Accelerator (IA) is designed to speed up deployment while remaining flexible and configurable to specific business requirements. IA for Equipment has industry standard business processes built in, to deliver faster implementations, more predictable outcomes, and lower total cost of ownership.

Optional products

Supplementary solutions that enhance and extend Infor CloudSuite Equipment are available for additional subscription fees (contact your sales representative for more information).

Optional products for this Infor CloudSuite include:

Infor M3 Customer Lifecycle Management—Infor M3 Customer Lifecycle Management (CLM) combines industry-specific CRM capabilities with Infor M3 transactional processes to deliver a holistic view of your customers and prospects. It has access to all customer information, including invoice payment history, payment records, and past purchase information. It's also highly configurable and can be tailored to your industry to help you make the most of your company's unique qualities. Mobile capabilities make Infor M3 CLM available anywhere—on the desktop, as a thin client, via email, or on the road on popular mobile devices.

Mobility for Field Service—Infor Mobility for Field Service is a complete solution that gives your field service personnel full visibility into all the contextual information they need to get their jobs done better and faster. With a modern, easy-to-use interface and full integration with Infor M3, your team will have the instant access to centrally-stored customer and product data they need to solve problems more quickly. Your team will also benefit from enhanced scheduling and routing, reduced paperwork, and single data entry. The solution is available on tablets, phones, and Windows® PCs that use Android versions 6.0 to 7.0, Windows 10, and iOS 10 and 11 operating systems.

Factory Track—Infor Factory Track™ is an HTML5 browser-based warehouse mobility solution that gives you the visibility and insight you need to understand real-time inventory information and true costs, increase inventory accuracy and visibility, and deploy the right automation devices to simplify operations.

Equipment Quotation Management—Infor Equipment Quotation Management (EQM) provides a structured way to create accurate quotations for complex equipment. The solution provides pre-defined quotation content, avoiding the need to manually add repetitive information. Powerful search capabilities allow sales executives to quickly find new and used equipment to quote on. Alternately, the powerful equipment configurator allows the creation of an equipment configuration to the customer's exact specification. Rent-to-purchase (RPO) is available for those customers that want to rent the equipment before the formal sale is made. Status management and security features allow the quotation to be electronically circulated within the sales organization for approval. The quotation prices can be manipulated either at the quotation level or individual quotation line.

Disclaimer

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